



# CAPABILITIES STATEMENT

<b>NAICS</b>	321920, 322211, 322212, 322219, 326112, 333999, 423840, 493110, 493120, 493190, 541420, 541614, 561910
<b>PSC</b>	179, C117, S215, 3990, 7510, 8105, 8115, 8135, 9310

DUNS	UEI	CAGE	Diverse	Size	Business Start
787083695	E5ZEFLDGNEF1	4M3N6	WOSB (Certified SBA)	Small Business	2007

Government agencies and prime contractors rely on JetCo Federal for packaging expertise. In addition to designing, producing and delivering corrugated SW, DW, TW, and government grade boxes and sheets, we integrate packaging solutions to include foam, adhesive, and wood. JetCo Federal delivers custom crating, including POP tested for munitions. We develop, translate, and fulfill Special Packaging Instructions (SPI), particularly in the defense industry.

Prime contractors include JetCo Federal in their product design, including packaging as part of the production life cycle. Defense industry parts, and the transformation from conventional to additive and advanced manufacturing, necessitates a creative, compliant partner for SPI development and refinement. JetCo Federal expertly designs the end of the manufacturing process, including special packaging which protects parts for storage and shipping.

## Capabilities

- Packaging design and engineering
- Custom crating with POP testing
- Supply chain qualification and management
- Order fulfillment
- Corrugated cartons and packaging supplies
- Warehousing and storage
- Logistics and transportation
- Pallets, packing and safety supplies
- Assembly / kitting

## Clients

- Defense Logistics Agency
- Internal Revenue Service
- UNICOR / Federal Prison Industries
- Department of the Army
- Department of the Navy
- Social Security Administration
- U.S. Department of Agriculture
- Peckham, Inc.

## Differentiators – Embracing the Complex

- Mastery in MIL-SPC, MIL-DTL, MIL-PRF, ASTMs related to packaging, labeling, and palletization
- Single source solution for packaging design, packing and labeling, warehousing, distribution, and transportation
- In-house packaging engineering and logistics experts
- National network of vetted, highly qualified manufacturing partners
- Diverse, redundant sources of quality supply ensure uninterrupted deliveries and avoid supply chain challenges
- Proficiency in industry and raw material trends which affect pricing and demand management
- Operationalized ISO 9001:2015 quality management system
- Contract compliance with FAR, DFARS, GSARS, NIST SP800-171
- Fulfillment for hard to source or obsolete parts
- Demonstrated, impressive past performance on complex contract requirements
- Dedicated government sales team
- Strong CPARS with 17 years of federal/DoD experience





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## Past Performance

**Defense Logistics Agency** SP3300-24-D-0007 \$27,555,754

Five-year firm-fixed price IDIQ to produce and deliver single wall, double wall, and triple wall weather-resistant corrugated fiberboard shipping boxes; single wall and double wall domestic corrugated fiberboard shipping boxes; and single wall, double wall, and triple wall corrugated fiberboard sheets to DLA-operated warehousing and distribution sites. We deliver 113 CLINS to 52 DoDAACs across the country with no predictability in the ordering cycle, and at a five unit minimum. This is the second five-year contract awarded to us for these CLINS; the previous was SP3300-18-D-0006.

**Department of the Navy** N00164-23-D-S002 \$250,000

Three-year firm-fixed price requirements contract to deliver customized packaging components to support the Naval transducer reset program. Requires management of seven manufacturers to support the manufacturing and delivery of 14 CLINS to a secure facility. This is the second contract held; JetCo won the re-compete in 2023, which expanded the program. We've been supporting the Navy on the program since 2019.

**Department of the Army** W519TC-23-P-2377 \$184,934.18

Firm-fixed price contract to produce and deliver HUSK shipping crates in support of the Rock Island Arsenal, Joint Manufacturing and Technology Center (RIA-JMTC). The HUSK is the replacement cab for the Heavy Equipment Transporter (HET), and the replacement cab provides greater protection for soldiers. JetCo produced 80 HUSK replacement cabs, transporting them in groups of 4 on oversized flatbeds.

“Management is very knowledgeable of their product, extremely attentive to the customer’s need, and exceptionally accommodating to providing information, when requested, in a timely and expedient manner. Given what I know today about the contractor’s ability to perform in accordance with this contract or order’s most significant requirements, I would recommend them to similar requirements in the future.”

**- DLA CPARS**

